PRODUCT.	Mar Franchise Revenue	YTD(Mar) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Apr Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bat Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Welghted(3).
M&A Other Advisory	4.778	18,961	20,403	(1,442)	114	78,457	15,875	34,950	49,000	(14,050)		
Total Advisory Products	4,778	18,961	20,403	(1,442)	114	79,598	15,875	34,950	49,000	(14,050)		
ECM Restricted Securities/PPE	2,066	7,544	9,963	(2,416)	876	34,015	7,160	15,580	000,64	(33,420)	•	,
Total Equity	2,066	7,543	086'6	(2,437)	876	35,156	7.274	15,693	49,000	(33,307)		
HY Bonds	2,189	10,094	5,353	4,741	•	789	389	10,494	14,000	(3.506)	•	
Proposed	•	1,127		1,127	,	,		1,127	14,000	(12,873)		
Loans G	(120)	3,727		5,727	,	39,119	20,415	28,142	7,000	19,142		
Project Finance Advisory	) -	, .	, ,	(204)	, ,			(362)	7,000	(7.362)	1	
Total Debt	2,069	16,586	5,353	11,233	,	39,918	20,815	37,401	42,000	(4,599)		
NIM(2)	•	•	,				•	,				
Total Of Description						•		•		•	•	
	מראים	43,090	35,736	7,365	890	154,671	43,964	88,045	140,000	(61,956)		

Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
 NIM on Hold Portfolio excluded
 Balance of Pipeline includes all Auture years

CONFIDENTIAL

PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
	Alibritton Communications - General Advisory (D020686)  Aurora Communications - general advisory (D012858)  Bertelsmann - Project Rock / Rock (D014619)  Echostar - General Advisory (Vivendi) (D016541)  Echostar - acqn advisory and finanding (GM - HE) (D014601)  Impress/Cofina -pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)  Landmark Communications - general advisory(Retainer 2001-02) (D014724)  ProSieben - merger advisory with Kirch Medla (PJt Concordia) / Concord (D014982)	1,032 2,000 	1,032 2,000 8,686 (145) 75 72 72	4	None None None None Oth, Eur., PORTUGAL None
	Scientific Atlanta -acquisition of Barconet-Project Baseball / Basebal (D013401)  TMP Worldwide - Project University / University 1 (D013407)  TV Globo - Project Waves / Waves (D013628)  Telecom Italia Mobile - M&A - Project Eifel / Eifel (D014121)	1,521 - -	1,521 3,474 89 1,631		EUK IEUH Nons LA EUR TELE, ITALY, LA
Total M&A		4,778	18,961	114	1 4
Total Advisory Products		4,778	18,961	114	
	AMC Entertainment - acq financing for General Cinema (D013398) Adelphia Communications - HY Offering (20.01) (D013200)		452 68	; ;	NA FIN Spo NA TELE
	Entercom Communications - HY offering (1Q 02) (D020686) Galaxy Latin America - HY bond offering (1Q 01) (D002033)	, ,	1,505		P A
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959) NextMedia Group - HY offering (2Q 01) (D013233)	. (68)	4,864 (89)	1 1	NA Fin Spo, NA Lev Fin None
	Sinclair Broadcasting - HY Offering (40 01) (D016235)	1 206	1,206		None
	Sinciair droadcasting - HY Offering (10, 02) (D02.15/0) Young Broadcasting - HY Offering (40, 01) (D014961)	544 544	544 544		None None
Total HY Bonds		2,189	10,094	•	
	Scholastic Corp - IG offering (1Q 02) (D020146) Walt Disney - IG Bond (M3182)		133 995	. 1	Zone None
Total Bonds IG			1,127		I I
	Comcast Cable - Strategic Lending Contract (M2222) Infinity Broadcasting - Strategic Lending Contract (M2221)	(53) (67)	(160) (202)		None
Total Loans IG		(120)	(362)	•	i : : : : : : : : : : : : : : : : : : :
	Hughes/PanAmSat - Project Pelican/interim financing 1002 / Pelican 1 (D015959)	•	5,727	•	NA FIN Spo, NA Lev FIN
Total Leveraged Loans			5,727	4	i 1
Total Debt Products		2,069	16,586	•	ł i

	FRANCHISE - REVENUE BY DEAL AS OF: 10-APR-2002 EUROS IN 000'S GLOBAL MEDIA	<b>.</b>			
		Franchise	Franchise	Franchise	,
PRODUCT	DEAL	Revenue	Revenue YTD(Mar)	Revenue Apr	Other Coverage Groups
	Digital River - biock trade (4Q 01) (D016304)	85	88		None
	Emmis Communications - Block Trade (2Q 02) (D021959)	1,836	1,836	137	None
	Entercom Communications - secondary offering (10,02) (D020128)	97	3,592	•	None
	MediaNation - US\$111mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	47	(1,607)		ASIA SPON, CHINA, NA Fin Spo
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	•	3,638	1	FRANCE
	Radio One - Secondary Offering (2Q 02) (D021881)	•	,	739	None
Total Equity		2,068	7,544	876	,
	Beam Broadcasting-Warrant Income Realized/Unrealized (M1590)	-	(0)		None
	iBeam mtm (M1574)	•	£	•	None

Radio One - Secondary Offering (2Q 02) (D021881)		) ,	739	None	
Total Equity	2,066	7,544	876	ı	
iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590) iBeam mtm (M1574)		(E)		None	
Total Private Placement-Equity		(1)	•	1 1	
Total Equity Products	2,066	7,543	876	1 1	
Total Product	8,913	43,090	086	1 1	

		]							
								Franchise	Probability
PRODUCT	DEAL	PROBABILITY	Apr	May	Jun	ğ	Future Months(1)	Rovenue Total	Waighted
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (Do10378)	Ę	•	1	1 133		•	9	
M&A	BMG Storage Media - Project Blockhuster / Blockbuster (D012541)	G	•		7	. ,	200	77.0	274'0
M&A	Serialsmann - project Rolling Stone (ex Emphs) / Rolling Stone (ex Em (D015828)	C					1 4	40.500	'
M&A	Boosey & Hawkes - divestiture advisory/defence & refinencing (DO16369)			•	9000		2	200	•
M&A	SusinessWire - general advisory (D005685)	72			887			) i	101
M&A	Datacraft Asia - Act of MK-based System Integrator US50-70mn / Silver (Doi 1658)	; c					5	8 5	
M&A	Deutsche Telekom - Sale options for 16% steke in SES (DO11449)	• •			•	•	9 6	2	
M&A	Echoster - scen advisory and financian (GW - ME) (1044804)	• 5	,			•	9	90,1	
M&A	Finlowest - valuations (Focus / Focus (av. Similar) (D01600)	3 %			, ;	•	996'/	2,986	3.993
M&A	Gazorom - Sale of Gazorom Media to Soutole Cours (Astra) / Astra - (October)	3 ;	. ;		8	•		3	188
MAA	(Description of the control of the base of the control of the cont	2 (	4,000		• }		0	7,000	1,600
M&A	Johnston Press - According adulation do for Data - Death - Total Color	3 6	•	- 3	1,500	•	0	200	350
MARA	Transfer of the second of the	8		3,758	•	•	0	3,758	1,879
	Legal cold - project terry/profess (Pages) / Pages (Pages)	٠ ;	•	•			10,000	10,000	
148	Microsott - General Advisory (2002) ( Fore) / Fore (0022289)	S		•			2,282	2,282	1.141
****	Kend McNelly & Co - general advisory (D012298)	25			•		3.423	3.423	929
Merk	TV Globo - Project Waves / Waves (D013628)	5.			•		18	98	20
We.A	Taylor Nelson Sofras - potertial aquisition of Observer AB / Monacle (D002405)	0			4,085		0	4.085	, ,
M&A	Telecom Italia Mobile - M&A - Project Effel (D014121)	52	٠	•			141	146	285
M&A			2,000	3,758	18,948		53,763	78,467	15,875
Real Estate Advisory	Davis & Partners - Transmission Tower in Brooking (0020802)	· c					;		
Real Estate Advisory		,		,			14	1,141	
					,	-	1	1,141	
Advisory Products			2 000	1.759	40 046		,00,13	000	3.00
	The second secon		200	25.72	D*470)		26,034	950'8	9,8,0
HY Bonds	Uberman Broadcasting - refinancing (2002) (D021178)	8			88		0	799	965
MY Bands					7.89		۰	798	399
Leveraged Loans	Echostar - acon advisory and financing (GM - HE) (D014601)	8	ı	٠		30,804	0	30.804	15.400
SUPPLIES	Johnston Press - Debt financing for RiM scon / Jupiter (D014834)	S	2,451			•	0	2.451	1226
everaged (page)	Uberty Media - £2bn Debt financing (D013812)	Ş	1,300				0	1,300	920
Leveraged Loans	LOSWS Cinepiex Entertainment - ext financing (10 02) (D016576)	8	1,141					1.147	570
Leveraged Loans	Sinciair Broadcasting - refinencing (D021892)	75		•	3,423		. 0	3,423	2.567
Leveraged Loans			4,892		3,423	30,804	0	38,119	20,416
Dabt Products									
			4,892		4,221	30,804	-	39,918	20,815
Equity	APAX/Hicks Muse - potential IPO of Yoll pic (D020545)	a			5 705		Ç	40,000	
Equity	Blackboard - IPO (1Q 02) (D014712)	. 0		1.940	<b>.</b>		, ,	200	
Facity	Johnston Press - Acqn adv/equity fin for RIM / Pacific. (Dot 4213)	S		972		٠	, φ	972	486
ונים ביינים ביינים	LIN :846VISION - IPO (0020127)	75	7,188	,			ō	7,198	5,391
A Spirit		o	,				96.	1,500	. ,
Sincial Control	Sec Acrosoly for acq. of Get American (Hrojacd Gerard) / Gerard (D005927) XM Satellia Badio - canondan offedas (20 00) (0000449)	o ;	. ;				15,000	15,000	,
Fourth	(OI 42700) (AT 42) (CIDENT) OF THE CONTROL OF THE C	c,	173				0	1,711	1,284
			8,890	2,812	6,705	•	16,600	14,016	7,160
Private Placement-Equity	nCube - equity private placement (2002) (DOI 1472)	9			1 141	•	c	1 440	7
Private Placement-Equity					1.14.1		,	1.141	114
Equity Products			8,899	2,912	6,845		16,500	35,156	7,274
Product									
			15 731	6,670	30.012	30,804	71,384	154,671	43,964

BANKER Aming. Jeffrey	DEAL Aurora Communications - general advisory (D01285s) Echostar - General Advisory (Nivend) (D016541) Echostar - acqn advisory and financing (GM - HE) (D014601) Echostar - acqn advisory and financing (GM - HE) (D014601) Echostar - acqn advisory and financing (GM - HE) (D014601) Echostar - acqn advisory and financing (GM - HE) (D014601) Enteron Communications - HY offering (GM - HE) (D014601) Enteron Communications - HY offering (10 02) (D020189) Enteron Communications - Art offering (10 02) (D020180) Hughes/Park-Miss - Project Pelican/intentin financing 1002 / Pelican 1 (D015959) Medial-Nation - US\$1171mn IPO on GEM - Prof Bus / Bus (Asia ECM) (D00494) Rando One - Secondary Offering (20 02) (D021881) Rando One - Secondary Offering (20 02) (D021881) Equal Modal-Nation - US\$1171mn IPO on GEM - Prof Bus / Bus (Asia ECM) (D00494) SES - Advisory for acq. of GE American (P001629) SES - Advisory for acq. of GE American (P001629)	PRODUCT Divesture Advisory Divesture Advisory Acquisition Advisory Acquisition Advisory Acquisition Advisory Beridge Loens Block Trade Bonds-Corporate High Yield Equity-Secondary Bonds-Corporate High Yield Equity-Pocondary Bonds-Corporate High Yield Equity-Pocondary Bonds-Corporate High Yield Equity-Pocondary Divestiture Advisory Equity-Secondary Bonds-Corporate High Yield	PROB NA NA N	FRANCHISE VALUE 1,032 1,032 1,032 1,032 1,034 1,036 1,036 1,036 1,036 1,036 1,036 1,006 1,206 1,206	FRANCHISE VALUE 1,032 8,988 (145) (1,636 1,017 3,592 4,864 6,727 (1,607)	PRANCHISE VALUE 137 137	Z002 Z002 PIPELINE 7,988 30,804 	FUTURE FUTURE	
Austin, Geoffrey	APAX/Hicks Muse - potential iPO of Yeli pic (0020646)  APAX/Hicks Muse - potential iPO of Yeli pic (0020646)  Gazprom - sale of Gazprom Medis to Spanitik (2004) (Astra " (D013840)  Johnston Press - Acqn advlequity fin for RIM / Peaffe. (D014213)  Johnston Press - Acqn advlequity fin for RIM / Padfic. (D014213)  Lagardere - moriestion of shares & convertible bond offering (D014834)  Lagardere - moriestion of shares & convertible bond offering (D015605)  Lagardere - project Lany/Firmina (Eagle) / Eagle (D005469)	Senior Bank Debt Equity-IPO Divastiture Advisory Aquisiton Advisory Equity-Rights Senior Bank Debt Block Trade	75% 50% 50% 50% 50%				3,423 - 2,706 2,706 2,706 972 972 2,461 1,500 1,		
Carey, Chanes	Aurora Communications - general advisory (D012858) Bischboard - IPO (10, 02) (D014712) Entercom Communications - HY orfering (10 02) (D02088) Entercom Communications - Secondary offering (10 02) (D020128) Redenation - USFs (11 mi IPO 01 0EM - Pro) Bus I, Bus (Asia ECM) (D000494) Nextithedia Group - HY offering (20 01) (D013233) Rede One - Secondary Offering (20 02) (D021881) Sinclar Boaadcastling - HY offering (40 01) (D018255) Sinclar Broaadcastling - HY offering (10 02) (D021370) Sinclar Broaadcastling - refinancing (D021862)	Civestiture Advisory Equity-IPO Bonds-Corporate High Yield Equity-Secondary Equity-Secondary Equity-Secondary Equity-Secondary Bonds-Corporate High Yield Bonds-Corporate High Yield Senior Bark Cett	N N N N N N N N N N N N N N N N N N N	1,032 97 47 (89) 1,206 5,28	1,032 3,592 (1,607) (89) 1,206 528		1,940		
Graves, Danlel B.	Adephia Communications - HY Offering (2Q 01) (D013200) Albritton Communications - General Advisory (D020886) Landmark Communications - general acvisory(Retainer 2001-02) (D014724) XM Satellite Radio - secondary offering (2Q 02) (D022418)	Bonds-Corporate High Yield Feirness Ophilon Other M&A Advisory Equity-Secondary	N N N N N N N N N N N N N N N N N N N		88 - 52 -	- <del>1</del> · ·		, , , ,	
Lovegrove, Stephen	APAXVHICKs Nuee - potential IPO of Yell pin (DOZD645) Bertelsmann - Project Rock / Rock (D014819) Bertelsmann - project Rock / Rock (D014819) Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826) Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826) Bertschaft Alerikes - divestillure adviscry/defence & refinancing (D015359) Deutschaft Telekom Sale options for 16% stake in SES (D011448) Impressa/Cofina - pot merger of Impressa w Investec (foc Cube) / loc cub (D015714) Impressa/Cofina - pot merger of Impressa w Investec (foc Cube) / loc cub (D015714) Lagardere - project Larry/Emna (Eagle) / Eagle (D005469) SES - Advisory for acq. of GE Americom (Project Gerand) / Gerand (D005827)	Equity-IPO Acquisition Advisory Acquisition Advisory Divastiture Advisory Divastiture Advisory Merger Advisory Merger Advisory Acquisition Advisory Equity-Secondary	% 4 % % % 4 % % 6 % 6 % 6 % 6 % 6 % 6 %	2,000			5,705 16,500 2,000 8,000 1,500 10,000 15,000		
Lovell, Nicholas Macinnes, Bruce	impresalCofina -pot merger of Impress w/ Investec (Ice Cube) / Ice cub (D015714) ImpressalCofina -pot merger of Impress w/ Investec (Ice Cube) / Ice cub (D015714) Publicis Groupe SA - convertible bond Q1 2002(Ming) / King * (D016091) Bartelemann - Project Rook / Rook. (D014619) Bartelemann - project Rolling Stone (ex Empire) / Roling Stone (ex Em (D015926) Fininvest - varuations (Focus) / Focus (ex-Simisst) (D01609) Gazpron - sale of Gazprom Meda to Sputink Group (Astra / Astra * (D013840) ProSieben - merger advisory with Kirch Media (P3) (Concardia) / Concard (0014892)	Merger Advisory Merger Advisory Merger Advisory Equity-Convertible Bonds Acquisition Advisory Acquisition Advisory Fairness Opinion Divestive Advisory Merger Advisory Merger Advisory	20% NIA NIA NIA NIA NIA NIA	2,000	75 3,638 2,000		1,500 16,500 16,500 750		
	Application of the first state of the property of the state of the sta	fine and the first series	Ę	3	240				

				MAR	YTD MAR FRANCHISE	APR FRANCHISE	2002 FRANCHISE	FRANCHISE FUTURE	
NANA NA	DEAL SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005627) Taylor Netson Sofres - potential aquistion of Observer AB / Monoce (D002405)	Equity-Secondary Other M&A Advisory	288	VALUE , ,		, ,	15,000 4,085	- ,	
Mome 11 Melocin	Davis & Darbare . Transmission Toward in Branklin (1702)803.	Resi Petate Advisory	<b>%</b>			•	1.141	,	
North St. of Markelli	Care of February Design Designation (Const. 1) Const. (Const. Const.) (Const. Const.) (Const. Const.	South Compress High Vield	2 2		4 864			,	
	Indiagon a provided to the control of the control o	Control Date Ingir Link			107			. 1	
	Tugnes/Tantyribal - Project Pelcanninem instructed 1002 / Pelcan 1 (D0.08094)	Venior dank Cebi	( à	,	17/'0		. 8	•	
	- Ciobo - Project Waves ( Words)	Ulvestiture Advisory	20/0		.;		8		
		Divestiture Advisory	A/A		5	,	r	,	
	Telecom Italia Mobile - N&A - Project Effel / Effel (D014121)	Divestiture Advisory	25%	•			1,141		
	Felecom Italia Mobile - M&A - Project Eifel / Eifel (D014121)	Divestiture Advisory	A/N		1,631			•	
Pard Greenv R.	AMC Entertainment - aco financion for Ganeral Cinema (DO13398)	Bonds-Comorate High Yield	A/N	,	452	•	ı	,	
	Galaxy attn America - HY bond offering (10 01) (2002033)	Bonds-Corporate High Yield	٧/×		308		•	•	
	LIN Television - (PO (D020127)	Fourty-(PO	75%				7,189	•	
	i Iberman Broadcastino - refinancino (2002) (D021178)	Bonds-Comorate High Yield	20%				98		
	Loews Cinedex Entertainment - ext financing (10 02) (D016576)	Sentor Bank Debt	% %				14.	٠	
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Bonds-Corporate High Yleid	N/A	544	544	•	, '	i	
Thun-Hohenstein, Christian	Bertelsmann - Project Rock / Rock. (D014619)	Acquisition Advisory	Ϋ́	2,000	2,000			.,	
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D013826)	Acquisition Advisory	%0	•	. •	•	16,500	•	
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	%0				8,000	•	
	Fininvest - valuations (Focus) / Focus (ex-Slimfast) (D018089)	Falmess Opinion	25%		,		760	,	
Triffo, Dyan	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	100%		•	•	3,423	٠	
•	BMG Storage Media - Project Blockbuster / Blockbuster (D012541)	Acquisition Advisory	%0				3,423		
	BusinessiVire - general advisory (D005885)	Divestiture Advisory	25%				7,188	•	
	Digital River - block trade (4Q 01) (D015304)	Equity-Secondary	4.2	83	82		•	•	
		Senior Bank Debt	£04	1	•	٠	1,300	ı	
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	ΥX	•	3,474			•	
	nCube - equity private placement (2002) (D011472)	Private Placement-Equity	10%				1,14	•	
Yung, Sun J.	Microsoft - General Advisory (2002) ( Fore) / Fore (D022289)	Divestiture Advisory	20%	•	٠		2,282	r	
ì	Scientific Atlanta -acquisition of Barconat-Project Baseball / Basebal (D013401)	Acquisition Advisory	4 2	1,521	1,521	•	. •	•	
	nCube - equity private placement (2002) (D011472)	Private Placement-Equity	10%			,	1.41		

PRODUCT	Mar Franchise Revenue	YTD(Mar) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Apr Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Fuli Year Plan	B/W 2002 Full Year Plan	future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A Other Advisory Total Advisory Products	2,553	16,360	7,767	8,593	114	28,950 1,141 30,091	11,559	28,033	25,650	2,383		
ECM Restricted Securities/PPE Total Equity	2,066	3,907 (1) 3,906	8,996 17 9,013	(5,090) (18) (6,108)	876	26,839 1,141 26,979	6,674	11,457	25,650	(14,193)		
HY Bonds Bonds IG Leveraged Loans Loans IG Project Finance Advisory	2,189 ; (120)	10,094 1,127 5,727 (362) -	5,353	4,741 1,127 5,727 (362)		38,968	399 19,190	10,494 1,127 24,916 (362) 38,175	7,330 7,330 3,665 8,665 21,990	3,164 (6,203) 21,251 (4,027)		
NIM(2) Other Total CF Revenue	6,687	36,852	22,133	14,719	086	84,537	37,936	75,778	73,290	2,488		

Notes:

1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals.

2) NIM on Hoid Portfollo excluded

3) Balance of Pipeline includes all future years.

Franchise Franchise Groups Revenue Revenue Coverage Groups Mar YTD(Mar) Apr	Albritton Communications - General Advisory (D020686)  Aurora Communications - general advisory (D012858)  1,032  1,032  1,032	8,686	-02) (D014724) - 72 -	Scientific Attanta -acquisition of Barconet-Project Basebal (D013401) 1,521 - EUR TECH 3-474 - Project University (Iniversity 1 (D013407)	. 1,631	2,553 16,360 114	2563 16.360 444	452	Offering (2Q 01) (D013200) - 68 -	offering (10 02) (D020688)	Gataxy Latin America - HY bond offering (10 01) (D002033) Hunhes/PanAmSat - Project Pelinan/Interim financian 1000 / Pelinan 100016989)	(68)	1,206 1,206	528 528		2,189 10,094	Scholastic Corp - IG offering (10 02) (D020146) - None Walt Disney - IG Bond (M3182) - None	. 1.127	ing Confract (M2222) Lending Contract (M2221) (67)	. (382)	lican/interim financing 1Q02 / Pelican 1 (D015959)	- 5,727 -	2.068 16.586	
PRODUCT DEAL	Albritton Communications • General Aurora Communications • general	Echostar - General Advisory (Viv	Landmark Communications - ger	Scientific Attanta -acquisition of I TMP Worldwide - Project Univer	TV Globa - Project Waves / Wav Telecom Italia Mobile - M&A - Pr	Total M&A	Total Advisory Products		Adelphía Communications - HY	Entercom Communications - HY	Gataxy Latin America - HY bond Hughes/PanAmSat - Project Pel	NextMedia Group - HY offering (	Sinclair Broadcasting - HY Offer	Sinclair Broadcasting - HY offer	THE CITY SUING SUING SUING :	Total HY Bonds	Soholastic Corp - IG offering (1G Walt Disney - IG Bond (M3182)	Total Bonds IG	Comcast Cable - Strategic Lend Infinity Broadcasting - Strategic	Total Loans IG	Hughes/PanAmSat - Project Pe	Total Leveraged Loans	Total Debt Products	

36,852

6,687

Total Product

								_	
		]			Franchise Value				
						•		Franchise	Probability
PRODUCT	DEAL	PROBABILITY	Apr	May	Jun	D,	Future Months(1)	Revenue	Weighted Pipeline
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D0:0328)	100			3.403	1	c	000	6
M&A	BMG Storage Media - Project Blockbuster / Blockbuster (D012541)	3 -	, ,		34.0		7,7	24,0	074-0
M&A	BusinessWire - general advisory (D005685)	. 55			T 4 8 H		27.	7 180	. 707
M&A	Echostar - acon advisory and financing (QM - HF) (D014601)	0.4			}	,	100	2 0	600
M&A	Microsoft - General Advisory (2002) ( Foral / Foral (2002)	3 6	•	•	•	•	000.0	0 C	258.0
M&A	Rand McNaily & Co., Departs actions (D012208)	2 4			•		707'7	797'7	4
4.80	TV Globo , Project Waves / Waves (0013608)	2 %					5,475	5,423	826
M&A	Telector law Moder - Mey - Project Friel / Friel / Friel /	2 2		•			8	8 -	do 1
M&A		27	,	, ,	40.640		194,1	1,141	285
				-	010/01		10,340	006'00	60011
Real Estate Advisory	Davis & Pattners - Transmission Tower in Brooklyn (D020807)	0	,			,	1,141	1,141	,
Real Estate Advisory				,			1,141	1,141	1
Advisor Denderate									
Advisory Frontess				,	10,610		19,481	30,091	11,559
HY Bonds	Liberman Broadcasting - refinancing (2002) (D021178)	20			796		<b>O</b>	199	398
HY Bonds			,	,	799		0	799	399
:									
Leveraged Loans	Echostar - acqn advisory and financing (GM - HE) (0014601)	90	,	•		30,804	0	30,604	15,402
Leveraged Loans		20	1,300	,			0	1,300	650
Leveraged Loans	Loews Cineplex Entertainment - exit financing (10 92) (D016576)	20	1,141				0	1,141	570
SUBOR CORUS	Sinciair Broadcasting - retinancing (D021882)	75			3,423		٥	3,423	2,587
Leveraged Loans			2,441	***************************************	3,423	30,804	0	36,668	19,190
Debt Products			****		750		ļ	101	
			1 3		4,667	30,004	5	37,407	19,588
Equity	Blackboard - IPO (10 02) (D014712)	o	•	1 940	,		c	1 940	i
Equity	LIN Television - (PO (D020127)	122	7.188	} ,		•	o c	7.488	4 301
Equity	SES - Advisory for acq. of GE Americam (Project Gerard) / Gerard (D005927)	0				,	15.000	15,000	) )
Equity	XM Satellite Radio - secondary offering (2Q 02) (D022418)	75	1,711	•	٠		0	1,711	1,284
Equity			8,899	1,940			15,000	25,839	6,674
Private Placement-Equity	nCube - equity private placement (2002) (D011472)	ç	•		1 141		c	1 141	41.
Private Placement-Equity					1.141		0	1,141	411
Equity Products			8,899	1,940	1,141		15,000	26,979	6,788
Product			11.340	1 840	45.973	10 804	24 481	92 537	47.036
				200	200	200,00	CL.L.	12015	25.50

) Future Months include all pipeline, including future ye

BANKER	DFAI		_	'n	YTD MAR	APR FRANCHISE	2002 FRANCHISE	FRANCHISE	
Amling, Jeffrey	Autora Comminisations - negations (DO41950)	~	m	VALUE	VALUE	VALUE	PIPELINE	PIPELINE	
	Echoster - Canada Advisor - Managal - Control		N/A	1,032	1,032				
	Property and adjusted for the control of the contro		<b>/</b>	,	989'8				
	Extraction and action of the control		20%				7 986	•	
	Control of the contro	fvisory	4/		(145)		•		
	Forestally advisory and tingricing (GM - HE) (CO) 4601)	•					30.804	,	
	ACAPTON (20 DZ)	Block Trade		.836	1.836	137	•		
	Enforced Control Silve Land Control (10,00) (D020688)	High Yield			1,017		,	,	
	Hander Party Cont. On the Land of the High Cont.			20	3,592	•			
	Highest Caramost - Flying Pelicaryment mancing 1002 / Pelicar (D015959)	High Yield	4		4,884			,	
	Marka Markon   1964 to the Control of the Control o	k Debi		,	5,727	•			
	Object Considering Considers (Considering Considering			47	(1,607)			•	
	Rand Mediality 2 On a paperal action (ODD)		¥/¥			739			
	CHO. Addison for some of the property (CO. 2220)	<u>~</u>	2%		,		3,423		
	Section of the section of the control of the section (December 1) (Section 1)			,	•	•	15.000	,	
	Original Displacement - Tit Cheming (4th U1) (UD167.55) Albeigh Prosidentias - Missian (700.45)	High Yield	•	,206	1,206		<u>;</u> ,	•	
		Senior Bank Debt 78					3,423		
Carey, Charles	Autora Communications - cases address (Pot-2858)								
	8lackboard - IPO (40 02) (D014712)	Advisory	•	332	1,032		•		
	Enfercem Communications - HY offering (1.0.02) (0.020689)				•		1,840		
	Entercom Communications - secondary offering (10 02) (7)020128)	Bonds-Corporate Might Yield N		. 9	1,017		•	•	
	MediaNation - US\$111mn IPO on GEM - Proj Bus / Bus (Asia ECM) (DO00494)			<u>.</u> 1	3,592				
	Next/Media Group - HY offering (2Q 01) (D013233)	Mary Hold Ottob		, de 6	(1,607)		•	,	
	Redio One - Secondary Offering (2Q 02) (D021881)			6	(no	, 6	ı		
	Sindair Brozdcasting - MY Offering (4Q 01) (D016235)	High Viola	•	. 2	, ,	33	,		
	Sindair Broadcasting • HY offering (10,02) (D021370)		- w	528	200		,		
	Sindair Broadcasting - refinencing (D021892)			· .	9 .		3 493	ŧ	
Grayae Daniel B	And the second s						77.	•	
	Alibrition Commitmentations - At Oriental (ALI 01) (D013200)	High Yield	N/A	,	68		•		
	Landinary Communications - Content at Advisory (CARDSOS)		₹		•	4.			
	XM Satellite Radio - secondary offering (20.02) (D02418)	کن	43		72		•	,	
		edució-seconosió	*	,			1,711		
Morris, J.L. Malcolm	Davis & Partners - Transmission Tower in Brooklyn (D020807)	Real Estate Advisory	*		,		1111		
	Hughes/PanAmSat - Project Pelican/Interim Inancing 1002 / Pelican 1 (D015959)	in Yield	× 4		4 864		<u>.</u>		
	Hughes/PankmSat - Project Pelican/Interim financing 1002 / Pelican 1 (0015959)		4×		5.727				
	TV Obther - Deploys Wayses / Wayses (DUISEZS)		2%		•		98		
	Telecon Italia Mobile - Mes A - Design City ( City) ( City)		4		69	•	. 1		
	Telecom Italia Mobile - MaA - Project Effel / Effel (DO14121)		* *		• :		1,141		
		No service of the ser	τ.		1,63		•		
Paul, Gregory R.	AMC Entertainment - acq financing for General Cinema (D013398)	Bonds-Corporate High Yield N.	<b>4</b> /		452	,	,		
	Salaxy Latin America - HY bond offering (1Q 01) (D002033)		4		1,505				
	Disk imperior = (FU (DU20127)   Thermon Broadcastles = collegation (2003) (D024139)		75%		•	,	7,188	,	
	LOSKS Cirector Entertainment a ext financing (2004) (100	High Yield	* 7				799		
	Young Broadcasting - HY Offering (40 01) (D014961)			, ;	, ;		1,141	·	
;				\$	44		á	•	
Triffo, Dyan	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)					,	3.423		
	Bivile Storage Media - Project Blockbuster / Blockbuster- (D012541) Businessivilies - America - Project Blockbuster / Blockbuster-						3,423		
	Digital River - block trade (40 01) (D016304)	Divestiture Advisory 28	25%	٠;	. ;	•	7,188		
	Liberty Media -			ū	32				
	TMP Worldwide - Project University / University 1 (D013407)	2	2 4		2474		1,300		
	nCubs - aquity private placement (2002) (D011472)	quity	*		r }	. ,	1,141		
Yung, Sun J.	Microsoft - General Advisory (2002) ( Fore) / Fore (2002288)	Discoult was definition							
	Scientific Atlenta -acquisition of Berconet-Project Baseball / Basebal (D013401)		%06 W/A	. 23	1.521		2,282	•	
	nGube - equity private placement (2002) (Do11472)	quity			1	. 4	1+1-1		

				B/W PRIOR		Batta Co Of	Bal Of Cur					,
	Mar Franchise	YTD(Mar) Franchise	Prior YTD Franchise	YTD	Apr Franchise	Current Year Thru 12/31	Probability Weighted	2002 Full	2002 #118	R/W 2002 Euli	Future Vear	Pipatina Propability
PRODUCT	Revenue	Revenue	Revenue	Revenue	Revenue	Pipeline	Pipeline	Year Forecast	Year Plan	Year Plan	Pipeline(3)	Weighted(3)
M&A Other Advisory	2,225	2,600	12,636	(10,035)		48,594	4,317	6,917	28,920	(22,003)		
Total Advisory Products	2,225	2,600	12,638	(10,035)	. ,	48,594	4,317	6,917	28,920	(22,003)		
ECM Restricted Securities/PPE		3,638	3,887	(250)	. •	23,177	486	4,124	28,920	(24,796)		
Total Equity	,	3,638	3,887	(250)		23 177	486	4,124	28,920	(24,796)		
HY Bonds	•		ŀ	.1		•	•	,	8,285	(8,265)	,	
ol somos			F	,			,	•	8,265	(8,265)		
Leveraged Loans			,	,		2,451	1,226	1,226	4 130	(2,904)		•
Project Finance Advisory	•		•		•	,	,	•	4,130	(4,130)	•	
The state of the s	,							,		•		,
יסימו הפטר	•			•	•	2,451	1,226	1,226	24,790	(23,564)		
NIM(2)			,	,			,			,	,	
Other		,	•		•	,	,			•		
Total CF Revenue	2,226	6.238	16.523	(40.088)		,,,,,	0,000	1000				

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Case	1:07-cv-05471-BSJ-KNF

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SENCHISE - F	AS OF: 1 EURO	
KANCHISH - F	AS OF: 1 EURO	
- PAINCEINE - F	AS OF: 1 EURO	
PRANCHISE - REVENUE BY DEAL	AS OF: 1 EURO	
FRANCHISE - F	AS OF: 1 EURO	
FRANCHISE - F	AS OF: 1 EURO	
THANKINGHISH - F	AS OF: 1 EURO	
FRANCHISE - F	AS OF: 1 EURO	
FRANCHISE - F	AS OF: 10-APR-2002 EUROS IN 000'S	
PRANCHISE - F	AS OF: 1 EURO	
FRANCHISE - F	AS OF: 10-APR-2002 EUROS IN 000'S	

PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
	Bertelsmann - Project Rock / Rock (D014619) Impresa/Cofina -pot merger of impresa w/ Investec (Ice Cube) / Ice cub (D015714) ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	2,000 75 150	2,000 75 525	1 • 1	None Oth. Eur., PORTUGAL EUR TECH
Total M&A		2,225	2,600	•	1
Total Advisory Products	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	2,225	3,600	5 1	R ANDER CHE
Total Equity		T. M. S.	3,638	,	1
Total Equity Products			3,638		1 1
Total Product		2,225	6,238	r	1 1 (

	FRANCHI AS E E	FRANCHISE - PIPELINE BY DEAI AS OF: 10-APR-2002 EUROS IN 000'S EUROPE MEDIA	DEAL						
					Franchise Value				
PRODUCT	DEAL	PROBABILITY	Apr	May	nn	Jac.	Future Months(1)	Franchise Revenue Total	Probability Weighted Pipeline
M&A	Benelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	٥		•	•	,	4 60	4	
M&A	Boosey & Hawkes - divestiture advisory/deferroe & refinancing (D015359)	O		,	2,000		200	2,000	• •
MARA	Control of the contro	0	1		,	,	8,000	8,000	
MARA	Control of the contro	52	,		750		0	750	188
Mak	Ceculum sale of Gazpron Media to Spurik Group (Astra) / Astra ** (D013840)	35	2,000	•	•	,	o	2,000	1,500
MAA	Improved Country by marger or marked W/ Invested (Ice Cube) / Ice cub (D015714)	<b>S</b>	•	,	1,500	,	٥	1,500	750
M&A	Control of the contro	<b>S</b>	•	3,758	•	ı	٥	3,758	1,879
Mea	Taylor Nelson Softes - potential activities of Observe AB (Monda)	0 0		•		•	10,000	10,000	•
M&A			-	•	4,085	,	0	4,085	
			2,000	3,758	8,335	•	34,600	48,594	4,317
Advisory Products			2,000	3,758	8,335		34.500	48.594	4.317
Leveraged Loans	Johnston Press - Debt financing for RIM acqn / Jupiter. (D014834)	90	2,451	,		,	c	2.454	1 226
Leveraged Loans			2,451		,		0	2,451	1,226
Debt Products									2
200			2,451			1	o	2,451	1,226
Equity	APAX/Hicks Muse - potential IPO of Yell plc (D020545)	o	,	•	5,705	•	С	507.5	
וולסמונא שיייני	John Ston Press - Acquistation for RIM / Pacific (D014213)	6	,	972	•	,		625	486
Equity Figure	Lagardera - monisation of shares & convertible bond offering (D015605)	0		•		•	1,500	1,500	} ,
Eouity	CES COMINGO NO OF OF CHIRD OF (TOPEC CHIRD) / Gerard (U005827)	٥	-		•	,	15,000	15,000	,
2-1-3			•	972	5.705		18 500	22 447	707

1) Future Months include all pipeline, including future years

BANKER	DEAL	_	- 47 S	MAR FRANCHISE I VALUE	YTD MAR FRANCHISE VALUE	APR FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Austin, Geoffrey	APAX/Hoks Muss - potential IPO of Yell pic (D020545) Gazprom - sale of Gazprom Neda to Sputin (Ango (Astna) / Astna * (D013840) Divestiture Lichnston Prass Acch advisantivi fin for RIM / Parfic (D014313) Acunistino	Advisory	0% 75% 50%			1 4 1	5,705 2,000 3,758	
	. •	5	**			•	972	
		Debt	%°		•	•	2,451	,
	Lagardare - monastron of states of convertible bond onering (Dollbook) Lagardare - project Lary/Emma (Eadle) / Eagle. (D005469)	dvisory	8.8			. ,	10,000	, ,
			<u>:</u>					
Lovegrove, Stephen	pic (D020545)		%0			•	5,705	
			٧/ <del>/</del>	2,000	2,000	ı	. ;	
	016826)	_	<b>%</b>	•			16,500	,
	efence & refinancing (D015359)		*	•		•	2,000	
	stake in SES (D011449)	ģ	%				8,000	
	'invested (ice Cube) / foe cub (D015714)		%	,			1,500	
	# invested (ide Cube) / Ide dub (D015714) A	Aerger Advisory	Ϋ́	25	55			,
	/ Eagle- (D005489)	Ě	%				10,000	•
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005827) Equity-S	Equity-Secondary	%			٠	15,000	
Lovell, Nicholas	impresa/Colina -pot mergar of Impresa w/ Investec (Ice Cube) / Ice cub (D015714) Merger /	Aerger Advisory	%00		•	ŕ	1,500	
	Invested (ide Cube) / Ide cub (D015714)	Merger Advisory	N/A	75	75	,	. •	•
	Publicis Groupe SA • convertible band Q1 2002(King) / King • (DQ16091) Equity-C	Equity-Convertible Bonds	<b>∀</b> /₹		3,638	,	•	,
Macinnes, Bruce	Barteismann - Project Rock / Rock (D014619)	Acquisition Advisory	N/A	2,000	2,000			•
	impire) / Rolling Stone (ax Em (D015825)		%0			٠	16,500	
		atriess Opinion	25%	,			750	
	_	Divestiture Advisory	75%			•	2,000	
	823		N/A	150	625	•	٠	
	SES - Advisory for acq. of GE Americom (Project Gerard) / Gerard (D005927) Equity-S		%0			٠	15,000	•
	Taylor Nelson Sofres - potential aquisition of Observer AB / Monocle (D002405) Other M	Other M&A Advisory	%0			•	4,085	,
Thun-Hohenstein, Christian	Serteismann - Project Rock / Rock (D014619)	Acquisition Advisory	A/A	2,000	2,000	٠	1	
	mpire) / Ralling Stane (ex Em (D015826)	_	%0		•	•	16,500	•
	Deutsche Telekom - Sale options for 15% stake in SES (D011449)  Florivest - valuations (Focus) / Floris (av. Stindas) (D016050)	Divestiture Advisory	0% 5%				8,000 750	. ,
		•	2					